

# Sanjeev Vijaykumar Dadde

C-3/1, Shaivali CHS, Worli, Mumbai -18

Mobile: +91-9321196600

Email: d\_sanjeev22@hotmail.com

Efficiency Improvements – Cost Reduction – Revenue Optimisation – Client Relations

## CAREER HIGHLIGHTS

### Vice President, Reliance Communications, 2007 – Present

Team lead for procurement of essential equipment required in the Telecom Industry including Cables, Ducts, DGs, PACs, IDC IBS, CCTVs and more. Was responsible for the maintenance contracts of telecom towers, DGs, PACs and other essential services.

### Regional Head – Sales, Reliance Industries, 2001 – 2007

Headed the Pune regional office for sale of PVC, PE and PP. Established lasting relations with Manufacturers of PE films, Raffia Bags, Roto Moulding tanks, PE milk bags, PP bag and Injection moulding. Gained essential knowledge of the entire manufacturing process as well as the equipment.

### Manager – Sales, Reliance Industries, 2000 – 2001

Responsible for customer development for the sale of raw PVC in South Maharashtra Region. Closely worked with the manufacturers of PVC pipes, PVC cables, PVC floorings, PVC calendaring and medical applications.

### Maintenance Head, Shri H N Hospital, 1998 – 2000

Headed the maintenance department for all medical, OT equipment, utility equipment, civil, fire protection, electrical and security of hospital.

### Assistant Manager – Petrochemical Plant Maintenance, Reliance Industries, 1996 – 1998

Was responsible for taking care of fire protection at the petrochemical plant in Patalganga, Navi Mumbai. Worked with a team of specialists for the essential maintenance of fire protection system, fire pumps and safety equipment at the plant.

### Chief Shipwright Artificer, Indian Navy, 1985 – 1996

Head for maintenance and operation of Warships and Heavy Vessels particularly for their structure, pumps, machinery, air conditioners, fire safety equipment and ship stability.

## EDUCATIONAL BACKGROUND

### Mechanical Engineering and Naval Architecture – Indian Navy, 1981 – 1985

### PG Diploma in Industrial Management – Welingkar Institute of Management, 1995

### MBA – Rayat Sikshan Sanstha, Pune, 2007